

Gain Therapeutics, Inc. (GANX, Buy, \$30 PT)

1Q22 Financial Results. GBA1 PD Program First-in-Human by YE22.

WHAT YOU SHOULD KNOW: We will soon get our first look at clinical data for the STAR program. GAIN has generated extensive preclinical data validating structurally-targeted allosteric regulators (STARs) and also highlighting the broad potential of the SEE-Tx platform. The most advanced program is the GBA1 program for Parkinson's Disease. The preclinical data package for the GBA1 PD seems as supportive as hoped where the company has employed both mouse models and iPSC-derived neurons expressing several GBA1 mutants found in patients. We thought the recent GT-02287 data showing improving non-GBA1 related AD pathologies were particularly interesting. Importantly, the lead candidate GT-02287 targets the GCase enzyme that is inherently labile. As a result, GT-02287 has the potential to stabilize the wild-type enzyme - so the first readout should be informative. Along those lines, the path to the clinic is now better defined with important animal data expected around October followed by an application to test the drug in healthy volunteers in Australia. The first trial will be in approximately 60 healthy volunteers and will encompass both SAD and MAD dosing. We are also interested in their oncology programs in collaboration with Zentalis (ZNTL, Not Rated). Allosteric modulators have significant potential in the oncology space, where targeting allosteric binding sites instead of the active binding sites may reduce the toxicity and off-target effects due to conservations of different enzymes.

- 1Q22 Financial Results. The OpEx for 1Q22 of \$3.3M was lower than our estimated \$4.6M. Gain ended 1Q22 with \$34.3M in cash and cash equivalents, which we project sufficient to fund operations into 2H23.
- **AD/PD Update.** Using the CBE-induced PD mouse model, GT-02287 lowered pathological features of the PD (e.g., p- α Syn, aggregated α Syn, Iba-1 expression) with statistical significance (Exhibit 1). Although less validated than aSyn, Iba-1 is often used to label microglia cells in the brain, and increased Iba-1 expression is associated with microglial activation and neuroinflammation. GT-02287 also improved neuronal viability measured by tyrosine hydroxylase (a key enzyme for L-DOPA) and motor deficits measured by the rotarod behavior test. In neuronal cultures incubated with $A\beta_{1-42}$ peptides, Gain's GT STAR ameliorated pathological features of the AD through lysosomal function improvement and GCase stabilization. The level of Tau phosphorylation was reduced with improvement in the number of neurons and total neurite length (Exhibit 2).
- GBA iPSC Program Primary Biomarkers. A third compound (GT-02387), in addition to two previously characterized STARs (GT-02329 & GT-02287), all increased the GCase levels in dopaminergic and cortical neurons derived from Gaucher Type II (GD2) (L444P/RecNcil) and Gaucher Type III (GD3) (L444P/L444P). In addition, enzyme transport to the lysosome was increased in both WT and GD2/GD3 cells in a dose-dependent manner visualized by co-localization with LAMP1 (a lysosomal marker). We see these primary biomarker data as support for the idea that Gain's molecules help deliver active enzymes to the lysosome and support the idea that Gain's activators will also be powerful additions to current SOC ERTs.
- GBA1 Secondary Biomarkers. As biomarkers are better understood in neurodegeneration, we expect increased interest in "indirect biomarkers" where a specific ERT does something in the cell beyond degrading its target substrate. (Cont'd on P3)

Valuation: We value GANX with a DCF analysis (17.5% discount rate, 2.0% TG).
PLEASE READ: IMPORTANT DISCLOSURES AND ANALYST'S CERTIFICATION APPEAR IN APPENDIX WWW.BTIG.COM

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Company Data	
Closing Price	\$2.69
Price Target	\$30.00
Market Cap (M)	\$31.97
Shares Out (M)	11.88
Avg Daily Vol-3 Months (M)	0.15

Revisions

	Pr	Current				
Rating		Buy				
Price Target		\$30.00		\$30.00 \$30.0		
FY22E EPS		(1.38)				
EPS (GAAP)						
FY Dec	2020A	2021A	2022E			
Q1	0.00	(0.50)	(0.28) A			
Q2	0.00	(0.30)	(0.32)			
Q3	0.00	(0.39)	(0.37)			
Q4	0.00	(0.27)	(0.42)			
FY EPS	(1.33)	(1.37)	(1.38)			
FY P/E	-	-	-			

Source: FactSet, BTIG Estimates and Company Documents reported as \$ currency. FY = Fiscal Year CY = Calendar Year



Investment Thesis

Gain Therapeutics is an innovative computational and medicinal chemistry-based biotechnology company focused on developing novel allosteric modulators to treat diseases underpinned by improper protein folding. Leveraging its SEE-Tx platform, Gain is able to identify allosteric sites on enzyme targets in 5 to 6 weeks, screen hits in 2 to 3 weeks, and validate compounds in 2 to 3 months. We see the SEE-Tx technology as a major value driver that should lead to de-risked internal programs and potentially lucrative external collaborations. Gain's current programs are focused on lysosomal storage disorders with CNS and systemic manifestations that have no functional cures, are unlikely to be treated completely with protein-focused therapeutics (ERTs and gene therapies) and high unmet need.

Upcoming Catalysts

<u>2022</u>

- GBA1 for Parkinson's Disease HREC submission & First-in-human study
- GBA1 for Gaucher Start IND-enabling tox study
- GALC for Krabbe Advancement of lead series identification
- Liver program Initiation of hit-to-lead series
- Oncology program Target and hit identification

<u>2023</u>

- GBA1 for Parkinson's Disease Complete P1 clinical study & IND application process initiation
- GBA1 for Gaucher HREC submission & First-in-human study initiation
- GALC for Krabbe Enter lead identification phase
- Liver program Lead series selection
- Oncology program Start hit-to-lead series

Base Case Assumptions: \$30 Price Target

- Morquio B 55% PoS, 2026 market entry, LOE in 2037, 50% peak penetration
- GM1 gangliosidosis 55% PoS, 2026 market entry, LOE in 2037, 50% peak penetration
- Gaucher disease 55% PoS, 2026 market entry, LOE in 2037, 50% peak penetration
- GBA1 Parkinson's disease 40% PoS, 2026 market entry, LOE in 2037, 35% peak penetration

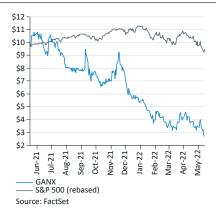
Upside Scenario

- Preclinical data accrued faster than currently anticipated.
- Significant collaborations with sophisticated partner companies.

Downside Scenario

 Any unexpected delays and/or safety signals that preclude progression to clinical development.

Price Performance



Company Description

Gain is in the stretch run for the initiation of clinical development. In each program, data from animal models is an important readout as are indications that a given candidate therapeutic is orally available and crosses the BBB. Many of the most meaningful milestones are after 2022 (including human patient data) making partnerships the best chance for truly transformational valuation events in 2021.



 Along these lines, treatment with STAR compounds decreased pS129-aSyn levels (a toxic aggregate not directly targeted by GCase) inboth patient-derived dopaminergic neurons and a PD mouse model. In addition, STAR compounds resulted in encouraging changes of other biomarkers such as TH, Iba-1, and dopamine levels (suggesting improvement in housekeeping). Finally, STAR compounds resulted in improved lysosomal function as measured by autophagy flux.



Income Statement

⇒BTIG												
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Gain Therapeutics (GANX) Income Statement												
Period Ending	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	Dec-22	Dec-2
\$USD ('000s)	2020A	1Q21A	2Q21A	3Q21A	4Q21A	2021A	1Q22A	2Q22E	3Q22E	4Q22E	2022E	2023
Revenue												
Morquio B (55% risk adjusted)	-	-	-	-		-	-	-	-	-	-	-
GM1 gangliosidosis (55% risk adjusted)	-	-	-	-		-	-	-	-	-	-	-
Gaucher disease (55% risk adjusted)	-	-	-	-		-	-	-	-	-	-	-
Parkinson's disease (40% risk adjusted)	-	-	-	-		-	-	-	-		-	-
Other (including Collaboration)	29	5.3	89	27	43	165	45	13	13	13	83	54
Total Revenue	29	5.3	89	27	43	165	45	13	13	13	83	54
Operating Expenses												
COGS	-	-	-	-			-	-	-	-	-	-
R&D	2,259	1,422	1,794	2,477	1,472	7,164	1,556	2,056	2,556	3,056	9,226	28,750
SG&A	1,249	1,051	1,810	2,187	1,780	6,827	1,777	1,902	2,027	2,152	7,858	9,858
Total Operating Expenses	3,508	2,472	3,604	4,663	3,252	13,991	3,333	3,958	4,583	5,208	17,084	38,608
Operating Income	(3,479)	(2,467)	(3,515)	(4,636)	(3,209)	(13,826)	(3,288)	(3,946)	(4,571)	(5,196)	(17,001)	(38,554)
Other income (expense), net	(93)	19.9	(3,313)	(4,030)	(19.408)	(13,820)	(3,200) 18	103	(4 ,371) 85	73	279	920
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Income (Loss) Before Taxes	(3,572)	(2,447)	(3,553)	(4,658)	(3,228)	(13,887)	(3,271)	(3,843)	(4,486)	(5,123)	(16,722)	(37,634)
Tax provision	(5)	(3.5)	(4)	(5)	8	(4)	(2)	-	-		(2)	-
Net Income (Loss)	(3,578)	(2,450)	(3,557)	(4,664)	(3,220)	(13,891)	(3,273)	(3,843)	(4,486)	(5,123)	(16,724)	(37,634
Basic EPS, GAAP	(1.33)	(0.50)	(0.30)	(0.39)	(0.27)	(1.37)	(0.28)	(0.32)	(0.37)	(0.42)	(1.38)	(2.49
Diluted EPS, GAAP	(1.33)	(0.50)	(0.30)	(0.39)	(0.27)	(1.37)	(0.28)	(0.32)	(0.37)	(0.42)	(1.38)	(2.49
Weighted average shares outstanding, basic	2,681	4,869	11,876	11,877	12,039	10,165	11,883	12,101	12,151	12,201	12,084	15,139
Weighted average shares outstanding, diluted	2,681	4,869	11,876	11,877	12,039	10,165	11,883	12,101	12,151	12,201	12,084	15,139

Source: BTIG Research estimates, Company reports



BTIG Covered Companies Mentioned in this Report

Gain Therapeutics, Inc. (GANX, Buy, \$30 PT; Closing Price: \$2.69; Analyst: Thomas Shrader)



Appendix: Analyst Certification and Other Important Disclosures

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I, Sung Jun Hong, hereby certify that the views about the companies and securities discussed in this report are accurately expressed and that I have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report.

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Buy	328	71.8%	Buy	100	30.5%
Neutral	128	28.0%	Neutral	24	18.8%
Sell	1	0.2%	Sell	0	0.0%

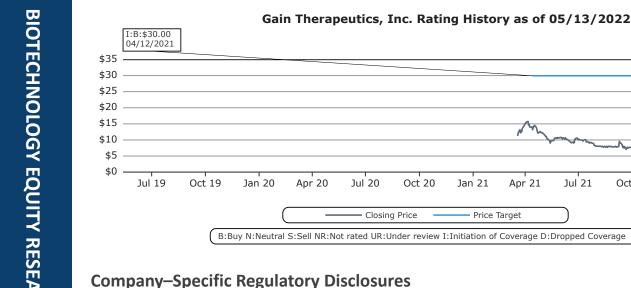
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Company Valuation and Risk Disclosures

Gain Therapeutics, Inc. (GANX, Buy, \$30 PT)

Valuation: We value GANX with a DCF analysis (17.5% discount rate, 2.0% TG).

Risks: Gain Therapeutics is an established drug development company. It faces all the standard risks for that industry, including unexpected outcomes from clinical readouts, regulatory uncertainty, and increasingly complex and price-sensitive commercial markets for its product candidates.



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Oct 20

Closing Price

Jan 21

Price Target

Apr 21

Jul 21

Oct 21

Jan 22

Apr 22

Other Disclosures

Additional Information Available Upon Request

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